

Ariel Silverstone

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Information Technology Executive

- **Globally recognized expertise** in information technologies including security, wide-area connectivity, networks, technology architecture and integration, and disaster recovery
- Sets clear **technology strategies and roadmaps** with solid business and financial foundations
- Excels in **large-scale project management** and business intelligence
- Leads difficult **change initiatives** and complex implementations
- Employs **disciplined planning and execution methods**, ensuring delivery of cost-effective solutions
- Applies exceptional **organizational skills** in people development, team management, and client relationships
- Excellent communicator and **frequent presenter and published author**
- Professionally trained in **handling the Media**
- Experienced professional **Trainer**

Sample Accomplishments:

- Created a consistent functional and secure network environment supporting 55,000 people in a unstructured, diverse and change-resistant academic environment
- The key player in establishing Global Security Practice for KPMG; drove practice revenues to \$18M
- Consulted on major projects for Cisco, BP Amoco, Visa, Chrysler, Vanguard, GM, Citibank, AARP
- Nominated to Computerworld's Premier 100 IT Leaders for 2005 and 2007

PROFESSIONAL EXPERIENCE

Symantec Corporation, Atlanta, GA

2005-

Director, Office of the Chief Technology Officer

Director of Strategic Consulting

Responsible for the **creation of** technology standards **strategy**, direction and planning for the largest information integrity company in the world. Manage multiple large-scale projects including:

- Build and foster cross-organizational and outside relationships for product road maps integration
- Lead product development teams in advancing time to market (TTM) thru the utilization of open standards.
- Champion of utilizing existing interoperability standards to assist sales efforts in large enterprise accounts
- Assess and promote the utilization of new and upcoming technology – both in research and in product-ization.
- Advocate both internally, and to many national and international audiences, the importance of having management capabilities to be provided for an organization utilizing a rapidly increasing number of wireless and mobile assets.

Temple University, Philadelphia, PA,

2003-2005

Chief Information Security Officer

Responsible for providing **technology leadership, direction and vision** to the University, and for developing and implementing strategic security policies and technology. Reported to the VP of Computers and Information Systems and managed a team of 4, plus 35 external resources, with \$2.5M budget.

- Formed roundtables with university-wide representation, building consensus on technology strategy, implementation, and change management.
- In conjunction with internal academic and administrative departments, addressed security and privacy needs of students, faculty and staff across central and distributed systems, ensuring regulatory compliance.
- Key technology achievements include:
 - ▶ Implemented a consistently **functional and secure network environment** serving 55,000 people.
 - ▶ Developed multi-year security programs for key priority areas including strategic policy, privacy, compliance, training, firewall, antivirus, intrusion detection, disaster recovery, and wireless.
 - ▶ Designed and rolled out a consistent and robust firewall solution to 100% of users.

- ▶ Increased WAN/LAN uptime by 11% with implementation of a cross-platform, university-wide antivirus solution in over 10,000 systems.
- ▶ Authored and implemented computer services disaster recovery plan.
- ▶ Proactively addressed file-sharing issues, resulting in 70% increase in bandwidth availability for mission-critical applications.
- ▶ Ensured the successful implementation of new educational technologies such as Portal, Blackboard and wireless computing to faculty and students.

BCE Teleglobe (Bell Canada subsidiary), Reston, VA

2001-2002

\$6 billion provider of international telecommunication services. Filed for bankruptcy in 2002.

Director of Information Security

Created the Information Security program designed to produce incremental revenue and protect internal systems. Assisted North-American business groups with integration of specific business needs with Information Security best practices. Reported to the CIO.

- Crafted security plan to handle 7,000 servers, enabling customers to use services to conduct secure business on the Internet.
- Assisted Marketing group in establishing security add-on offerings to customers.
- Established an intuitive security policy manual and coordinated internal training sessions on networking and information security, dramatically reducing training needs for support personnel.

KPMG Consulting, Chicago, IL

2000-2001

Senior Consulting Manager & Global Security Practice Leader

Hired to establish a **Global Security Practice**. Analyzed market needs, developed the business case, and put together the product offerings, infrastructure, methodologies and pricing schedules. Responsible for business development and consulting service delivery. Selected and mentored a team of 15 managers.

- Developed key performance indicators (KPI) for the organization and applied project management skills to deliver on engagements.
- Created alliances with University Research Centers and arrangements with vendors to develop practical business solutions for customers.
- Drove practice to generate multiple millions of dollars in new engagements with clients such as Visa, USAA, Cisco, General Motors, Citibank, Vanguard, and others.

Global Integrity, New York, NY

1999-2000

The Premier information security consulting firm. At the time a subsidiary of SAIC. Company sold in 2000.

Principal Engineer and Project Manager

Strategic Advisor to CEOs, CIOs and CFOs for **design and vision of information technology initiatives**, security assessment and architecture. Major clients included Citibank, Bank of NY, Fidelity, Vanguard, AARP, Met Life, and many others.

- Assisted Cisco, the world's largest network equipment manufacturer, in establishing a uniform Directory solution, eliminating the conflicts between dissimilar systems, mainframes and servers.
- For BP Amoco, managed multiple tasks for a global \$1 Billion office productivity implementation.

CompuWare / MicroAge, Inc., Indianapolis, IN

1997-1999

National reseller and consulting firm. Indianapolis branch closed in 1999.

Master Integration Engineer

Designed and implemented **enterprise computing and network solutions** for multiple clients.

- Created an informal mentoring program to train colleagues in business and technology issues to strengthen customer relationships.
- Interfaced with customers to assure delivery to their needs.

The Northstar Companies, Indianapolis, IN

1993-1997

*Startup IT and security integration firm.***Chief Technology Officer**

Integrated the business needs and the strategic vision of the organization and applied technological methodology to achieve favorable results. Analyzed customer needs and implemented solutions for customers. Created customized web sites for internal training. Established external marketing presence, assisting customers and outside entities to achieve their goals.

- Performed, nationally, the design and installation of specialized networks for major businesses and government.
- Defined the Technological roadmap for the organization, then tailored to changing market conditions.
- Designed and implemented the central data center.
- Represented the company in civil and professional organizations to maximize exposure and business opportunities.
- Customized solutions for multiple Chrysler manufacturing facilities, U.S. Government General Services Administration and the Department of Defense.

Vector Computing - Independent Consultant

1991-1993

Israel Defense Forces – Commander, Information Technology Unit

1988-1991

Managed teams of 200-300 FTEs in support of applications and technologies throughout various branches of the Israeli military.

EDUCATION

- Bachelor of Art, Thomas Edison State College, Trenton, NJ
- Graduate course work, Temple University, Philadelphia, PA

SAMPLE CREDENTIALS AND CERTIFICATIONS

- **Council of Technology Advisors** – Invited Member and Subject Matter Expert
- **eBiz+ certification** – by CompTIA – Subject Matter Expert (developed certification exam)
- **Linux+ certification** – by CompTIA – Subject Matter Expert (developed certification exam)
- **CISSP** - Certified Information System Security Professional
- **CBCP** - Certified Business Continuity Planner

SAMPLE PROFESSIONAL AFFILIATIONS

- Special Member, Business Executives for National Security (BENS) (www.bens.org)
- Secure Member, National Infrastructure Protection Structure (www.nipc.gov) and the FBI's InfraGard (www.infragard.net)
- Honorary Member, Atlanta Telecom Professionals (www.telecompros.org)
- Member, Information Systems Security Association (www.issa.org)
- Member, Internet Engineering Task Force (www.ietf.org), various working groups.
- Member, Institute of Electrical and Electronics Engineers (www.ieee.org), participant in the 802.11,15,16,20,22 Working Groups
- Member, American Society for Quality (www.asq.org)

SAMPLE PRESENTATIONS AND PUBLISHED WORKS

- The Gartner Group eSecurity Conference, “*Why Firewalls are not enough*”
- WXML Technology Radio Show – guest and later, host
- Risk Management Executive - “Scorecards and Dashboards” – The way to Strategically Manage IT.
- Wrote and contributed to over twenty published books and many magazine articles.